

# Driving Delaware's Economy 2022

Numbers reflect Annual Contribution of Delaware's New-Car Dealers to annual economic activity during 2022.



**54**  
**DEALERSHIPS**  
(new car)



**5,266**  
**TOTAL JOBS**  
(created by dealerships)  
Includes 3,708 direct jobs and  
1,558 indirect and induced jobs.



**69**  
**EMPLOYEES**  
(average per  
dealership)



**\$3.7B**  
**TOTAL SALES**  
(all dealerships)



**\$304M**  
**PAYROLL**

**\$81,978**  
Average Annual  
Earnings

**\$66M**  
State and Federal  
Income Taxes Paid

Includes income taxes paid for direct,  
indirect and induced jobs.



**0.3%**  
**REGISTRATIONS**  
Delaware's Share of Total  
U.S. New-Vehicle Registrations

**\$0**  
**STATE SALES  
TAX PAID**

Source: Center for Automotive  
Research, NADA, S&P Global,  
Taxfoundation.org, U.S. Bureau of  
Labor Statistics, U.S. Census Bureau



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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